

**GENERAL CONDITIONS OF PURCHASE**  
(February 2003 edition)

1. **Purchase Order.** Purchase Orders and other declarations shall only be binding if placed or confirmed by Buyer in writing. Only the following shall be deemed part of the Purchase Order, in the following order of precedence: the Purchase Order document, these "General Conditions of Purchase", and Buyer's technical specifications and standards, if attached to, or referred to in, the Purchase Order. Deviating conditions of the Vendor shall only apply to the extent that they have been expressly confirmed by Buyer in writing.
2. **Subject of Order.** The Goods to be supplied pursuant to the Purchase Order shall be complete – other than for the agreed exclusions from the scope – so as to ensure that they are fully safe and operational for the purpose intended under the Purchase Order.
3. **Inspection and Acceptance.** The Buyer and its or its Client's agents shall have the right at any time to effect inspections regarding work progress and quality at the premises of Vendor. Equipment, utilities and services required for such inspections shall be provided by the Vendor at no cost to the Buyer.

In the event an acceptance test is provided for the Goods, Buyer and Vendor shall each bear the cost for their personnel, and the Vendor shall bear any cost for material. Unless otherwise agreed, acceptance of the Goods by Buyer will, to the exclusion of § 640 1<sup>st</sup> sub-para, 3<sup>rd</sup> sentence and § 641a of the German Civil Code (BGB), require Buyer's express declaration of acceptance. A mere reference to Incoterms clauses – even if it is made in the Purchase Order – shall in no event be construed as being "otherwise agreed" in this sense. A technical or factory test or inspection of the Goods by Buyer shall not be deemed acceptance. Buyer's costs for each failed acceptance test shall be borne by the Vendor if such failure was due to his fault.

4. **Suspension, Termination.** The Buyer shall have the right, even if there is no delay in work progress, to suspend or terminate the Purchase Order, for example, but not limited to, if Buyer's client cancels or changes its purchase order, is unable to take delivery of the Goods, suspends payments or if suspension of its payments is to be expected, or the Vendor defaults in his obligations under the Purchase Order. Payment shall be limited to such part of the Purchase Order price corresponding to the work performed until such suspension or termination. The Vendor may only claim reimbursement of its proven suspension or termination cost, if the Purchase Order was suspended or cancelled for reasons attributable to Buyer.
5. **Liability for Defects.** The Vendor warrants that the Goods will be free from defects, i.e. in particular will conform to the descriptions contained in the Purchase Order, meet all properties and performances specified and be fully and safely operable for the purpose intended, conform to the latest accepted state of the art and economic efficiency and comply with the relevant technical documents, regulations, recommendations and guidelines.

The warranty period shall be 12 months from acceptance of the overall plant in which the Goods are applied or incorporated, or in the event no such acceptance is applicable or foreseen, from taking the Goods into commercial use, but shall not exceed 36 months from acceptance or complete delivery of the Goods, respectively.

In case defects of the Goods appear during the warranty period, the Vendor shall, at Buyer's option promptly remedy such defects, by repairs and/or replacements ("supplemental fulfilment"), in consultation with the Buyer, at Vendor's cost, including but not limited to, cost of materials, labour, transport to the location of the Goods as well as cost of disassembly and re-assembly. For repaired or replaced parts the warranty period shall start anew and shall terminate at the latest 18 months after the expiry of the original warranty period.

If Buyer has notified Vendor specifying a reasonable period for fulfilment or supplemental fulfilment of the Purchase Order and Vendor has failed to implement such fulfilment or supplemental fulfilment within such period, or if:

- Vendor has seriously and conclusively refused owed fulfilment or supplemental fulfilment of the Purchase Order, or
- supplemental fulfilment of the Purchase Order has failed, or
- supplemental fulfilment would not be reasonably acceptable to the Buyer,

Buyer shall have the right, at its option,

- to perform or cause to be performed by third parties remedial work, and Vendor shall reimburse all costs incurred by the Buyer; the Buyer shall have the same right in case major damages would otherwise occur, or in case the operational safety of the plant is at risk;
- to a reduction of the agreed price for the Goods pro rata to the reduction in value of the Goods by reason of such defect;
- to be compensated for damages suffered due to such defects of the Goods except where such defect is not due to Vendor's fault;
- to cancel the Purchase Order. The Buyer shall have the same right if there are special circumstances justifying the immediate cancellation of the Purchase Order under consideration of the mutual interest of the parties.

Cancellation of the Purchase Order shall be without prejudice to Buyer's right to claim compensation of damages suffered.

6. **Breach of Contract.** If Vendor breaches any obligation resulting from or in connection with the Purchase Order, the Buyer shall be entitled to claim full compensation of his damages suffered due to such breach including but not limited to damages arising outside the Goods, except where such breach is not due to Vendor's fault. However, Buyer will not hold Vendor liable for loss of production or loss of profit except to the extent damages or losses are due to Vendor's gross negligence or wilful misconduct, or claims are made in turn against the Buyer by his client or third parties in this respect, or such damages or losses are covered by an insurance held by Vendor.
7. **Defect of Title.** If any third party asserts a claim against Buyer based on the actual or alleged infringement of intellectual property rights or any other third party rights by the production, sale or use of the Goods, Vendor shall promptly indemnify and hold Buyer free and harmless from such claims and any resulting liabilities, obligations, costs, and damages.
8. **Invoicing, Payment.** As condition precedent for payment, demands for payment and invoices shall be submitted in 3-fold to Buyer's Cost Accounts dept., indicating Value Added Tax separately as well as the Value Added Tax number of Vendor. The Buyer shall only be deemed to be in delay with payment if he does not pay in spite of a reminder by Vendor received after the expiry of 30 days from the due date of payment and receipt of the invoice, or if he does not pay at the calendar date specified for payment in the Purchase Order.
9. **Assignment.** Any assignment of the Purchase Order or of claims against the Buyer shall require Buyer's written consent which shall not be unreasonably withheld.
10. **Voidness in Part.** Should any provisions in these Conditions of Purchase or of the Purchase Order prove to be or become invalid, ineffective or inoperable, the validity of the remaining provisions shall not be affected.
11. **Place of Fulfilment.** If not otherwise agreed in the Purchase Order, place of fulfilment shall be Buyer's place of business.
12. **Jurisdiction.** Place of jurisdiction for all disputes arising out of the Purchase Order shall be Munich, Germany. Alternatively and at its sole option, Buyer may sue Vendor at the venue of Vendor's head office.

The Purchase Order shall be governed by and construed in accordance with German law, excluding, however, its conflict of law provisions, the Hague Uniform Laws of Purchase as well as the Vienna UNCITRAL Convention for the International Sale of Goods (CISG).